

Dienstort: Graz Vollzeit / 38,5 Sdt. EURO ab € 2.763,00

Technical Proposal Manager Offer Team Standard Pumps (m/w/)

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Tecloan is a young dynamic recruiting company combined with a long-term technical experience of our employees! We have specialized ourselves in bringing together professional technicians with companies searching for qualified staff. Our clients include both small local and very well-known international companies.

One of our clients continues to deliver successful innovative solutions to their customers globally. They are passionate and love what they do! They are at the forefront of future engineering technologies, with solutions that ensure the success of their clients in key industries that are shaping the future of the world we live in. Actually they are searching for a:

Technical Proposal Manager Offer Team Standard Pumps (m/w/d)

Our Opportunity:

The Technical Proposal Manager Offer Team is responsible for product selection, preparation of technical bid, cost calculation and sales support

Your Profile:

- Engineer (HTL), specific knowledge in hydraulic machinery
- MS Office Skills
- Languages: German, English (fluent command of English)
- Responsible and engaged, motivated and innovative
- Ability to work under pressure
- Structured
- Ability to motivate
- Open minded (internal and to other cultures)
- Entrepreneurial thinking
- Willingness to travel (if requested)
- Communicative
- Team player with Cross-cultural understanding
- High degree of flexibility and willingness to learn

Your Tasks:

- Participation in bid/no bid process
- Selection of technical/hydraulic layouts
- Preparation of layout drawings and technical documents for technical offers + Definition of technical data and guarantees + Sales support related to technical offer (internal, external if required)
- Manage offer projects and related teams
- Cost calculation in cooperation with all HPU locations
- Providing input on potential product improvements
- Close collaboration with Offer Teams in Germany and China, product management, Order Execution
- Personal customer visits (global)
- Develop complete technical pump solutions within given restrictions by specification and market demands
- Responsibility according Technical Bid Process and regulations

Ihre Bewerbung richten Sie bitte an:

Frau Michaela Weidinger-List - RECRUITING UND PERSONALENTWICKLUNG

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